Company	SEOciety Pte Ltd
Digital Solution Name & Version Number <sup>1</sup>	DM SEOciety Digital Marketing - Package 1 - English SEO (30 Keywords) + SEM (6 months)
Appointment Start Date	15 June 2023

wef. 07 August 2025

## Standard Packaged Solution (ie. Minimum items to be purchased)

	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1)	Software NA	·	NA	1.00		
2)	Hardware NA		NA	1.00		
3)	Professional Services Digital Marketing Needs Analysis - Needs Analysis - Keyword Research and analysis - Technical Audit and Analysis - Competitor Analysis		Per Setup	1.00		
	Digital Marketing Strategy Development - Digital Marketing Strategy Development Report		Per Setup	1.00		
	SEARCH ENGINE OPTIMISATION (SEO) 6 months SEO Service with 30 Keywords Deliverables: Include 1. Dedicated Project Coordinator 2. Monthly access to SEO consultation (Usual rate: \$120/hr) 3. English Keywords research, Keywords proposal, Keywords mapping 4. On-Page SEO Recommendation - Meta Data Optimisation - Image Optimisation - Content Optimisation - Sitemap.xml Installation - Robots.txt - Google Search Console Set up and Installation		Per Month	6.00		
	SEARCH ENGINE OPTIMISATION (SEO) 6 months SEO Service with 30 Keywords Deliverables: Include 5. On-Page SEO Implementation (either implemented by SEOciety and/or Client's IT team) 6. Website and Technical Audit - Broken links - Page Indexing - Mobile Responsiveness - Desktop Speed - Mobile Speed - Uptime Robot (Server Downtime) Audit - Disavow of Backlinks (spam links) - Sitemap.xml Reference 7. SEO Monthly Monitoring - SEO Monthly Reporting  KPIs: "SEO: Target 30% of English Keywords to rank on page 1 of Google within 6 months"		Per Month	6.00		

	SEARCH ENGINE MARKETING (SEM) 6 months Google Search Network & Google Display Network Campaigns Include: 1. Account Set Up - Google Ads Account Set Up - Google Tag Manager Creation and Implementation (GTM) - Google Analytics Creation and Installation (GA) - Event Tracking and Testing (if applicable) using GTM - 4-5 Event Tracking and Goal Creation (if applicable) on GA - Google Ads and Analytics linking 2. Campaign Set Up - 2-3 Ad Group Setups - 2-3 Ad Copies per Ad Group - 18-20 Ad Copies - Budget Division and Bid Set Up - Keywords and Competitors Research - Text Ad Creation - Display Ad Creation	Per Month	6.00		
	SEARCH ENGINE MARKETING (SEM) 6 months Google Search Network & Google Display Network Campaigns Include: 3. Campaign Management and Optimisation - Testing new Ads/Keywords including A/B Testing (where applicable) - Remove underperforming Ads/Keywords - Conversion Tracking - Overall Campaign Reporting	Per Month	6.00		
	KPIs SEM: Target Click Through Rate (CTR) of 2 - 4.5% and ROAS >200% (depending on industry benchmark upon onboarding)				
	Digital Assets Creation Creation of 12 articles (300 to 500 words each)	Per Article	12.00		
	Digital Assets Creation Creation of 3 image banners for Google Display campaign	Per Banner	3.00		
	Digital Assets Creation SEM Landing Page Creation	Per Landing Page	1.00		
	Review and recommendation SEO Monthly Report and Review	Per Report	6.00		
	Review and recommendation SEM Monthly Report and Review	Per Report	6.00		
	Review and recommendation Final Report	Per Report	1.00		
4)	Training Training Handover Checklist Documentation	Per Setup	1.00		
5)	Others Not Applicable	 			
		 	Total	\$ 10,490.00	\$ 10,000.00

<sup>&</sup>lt;sup>1</sup>A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 \* Qualifying cost refers to the supportable cost to be co-funded under the grant