| Company   | All DEVELOP PTE. LTD.   |
|---|---|
| Digital Solution Name & Version Number <sup>1</sup> | DM All DEVELOP Digital Marketing Packages Version 1.00 - Package 1 - SEO (6 |
| Digital Solution Name & Version Number              | Months) + SEM (3 Months)  |
| Appointment Start Date                              | 28 August 2025  |

## Standard Packaged Solution (ie. Minimum items to be purchased)

|    | Cost Item   | Unit Cost<br>(\$) | Unit       | Quantity | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|----|---|-------------------|------------|----------|------------------|------------------------|
| 1) | Software<br>N.A   |                   | N.A        | 0.00     |                  |                        |
| 2) | Hardware<br>N.A   |                   | N.A        | 0.00     |                  |                        |
| 3) | Professional Services DIGITAL MARKETING NEEDS ANALYSIS Business Needs Current Digital Presence Audit Current Digital Asset Assessment   |                   | Per Report | 1.00     |                  |                        |
|    | DIGITAL MARKETING STRATEGY DEVELOPMENT     Objectives     Target Key Performance Indicators KPI (KPI)     Target Audience     Budget     Propose Brand angle or Product Positioning     Digital Asset to be created     Client Engagement Framework and timeline  |                   | Per Report | 1.00     |                  |                        |
|    | DIGITAL MARKETING CAMPAIGN 1: SEO  Search Engine: Google Singapore Duration: Six (6) Months  No. of Keyword Selection: 20 to 30 Scope of Work: Google Analytics setup Google Search Console setup Google Business setup Keyword Ranking Monthly Monitoring On-page SEO Audit & Recommendation Website Content Optimisation URL Optimisation Highlight on Broken Link & Redirection Errors Page Title & Description Optimisation Image Alt-Text and Anchor Text Optimisation Off-page SEO Link Building CAMPAIGN KPI* Keyword Ranking: Rank at least 10% of selected keywords on the first page of Google SERP after six (6) months.  ** KPI is subjected and may vary depending on industry |                   | Per Setup  | 6.00     |                  |                        |

|    | DIGITAL MARKETING CAMPAIGN 2: SEM  • Ad Channel: Google  • Campaign Duration: Three (3) Months Scope of Work:  • Google Analytics Setup  • Ad Account Setup  • Campaign Structuring and Setup  • Conversion Tracking Integration  • Keywords Research & Recommendation  • Ad Copywriting/ Creative Development  • Budget Allocation Optimisation  • Ad Campaign Optimisation  • Performance Reporting  CAMPAIGN KPI* | Per Setup  | 3.00  |              |                 |  |
|----|--|------------|-------|--------------|-----------------|--|
|    | • Achieve at least 150% ROAS     ** KPI is subjected and may vary depending on industry and marketing budget   |            |       |              |                 |  |
|    | DIGITAL MARKETING CAMPAIGN 1: SEO DIGITAL ASSET CREATION Website Content Copywriting Optimisation • 1 - 6 Webpages (Per Campaign) • Up to Two (2) rounds of changes / amendments request   | Per Setup  | 1.00  |              |                 |  |
|    | DIGITAL MARKETING CAMPAIGN 1: SEO DIGITAL ASSET CREATION Monthly Website Content Creation • Two (2) Blog Creation (Per Month) • \$\$200.00 per published Blog Creation • Up to One Thousand (1000) words per Blog Creation • Up to Two (2) rounds of changes / amendments request  | Per Month  | 6.00  |              |                 |  |
|    | DIGITAL MARKETING CAMPAIGN 2: SEM DIGITAL ASSET CREATION • Headlines & Descriptions Copywriting (Per Campaign) • Ad Extension Copywriting (Per Campaign) • Up to Two (2) rounds of changes / amendments  | Per Setup  | 3.00  |              |                 |  |
|    | DIGITAL MARKETING CAMPAIGN 2: SEM DIGITAL ASSET CREATION Monthly Ad Creative Creation • One (1) Ad Creative Asset (Per Month) • Up to Two (2) rounds of changes / amendments   | Per Month  | 3.00  |              |                 |  |
|    | DIGITAL MARKETING CAMPAIGN 1: SEO<br>REVIEW AND RECOMMENDATIONS  • Keyword Ranking Report  • Google Search Console Report  | Per Report | 1.00  |              |                 |  |
|    | DIGITAL MARKETING CAMPAIGN 2: SEM REVIEW AND RECOMMENDATIONS • Google Ads Report   | Per Report | 1.00  |              |                 |  |
| 4) | Training Handover checklist documentation  | Per Report | 1.00  |              |                 |  |
| 5) | Others<br>Not Applicable   |            |       |              |                 |  |
|    |  |            | Total | \$ 10,000.00 | \$<br>10,000.00 |  |

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 \* Qualifying cost refers to the supportable cost to be co-funded under the grant