Company	Digital M Pte. Ltd.
Digital Solution Name & Version Number <sup>1</sup>	DM Digital M Digital Marketing Packages - Package 5 - SEO + SMM (3 months)
Appointment Start Date	28 August 2025

## Standard Packaged Solution (ie. Minimum items to be purchased)

	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1)	Software Not applicable to Digital Marketing Packages		NA	0.00		
2)	Hardware Not Applicable					
3)	Professional Services Digital Marketing Needs Analysis: Company Analysis Competitor Analysis Digital Asset Analysis		per set up	1.00		
	Digital Marketing Strategy Development: Digital Market Strategy Report (Proposed Solution, Brand Direction/Positioning & KPI)   Keyword Research & Analysis   Target Audience Selection		per set up	1.00		
	Digital Marketing Campaign 1 SEO Scope Of Work (3 Months)					
	- Keywords: 30 keywords - Target Pages: 2 - 5 pages - Extensive keyword research and analysis - Onsite Optimization - Implement Search Console to submit XML sitemap, Robot.txt, and fix broken links Implement Google Analytics Implement Google-friendly titles and descriptions Create internal links - Update website content if needed - Offsite Optimization - Sustained link building activity (inclusive of creation of Backlinks with DA20-30+ metrics & 75+ Referring Domains Power / 301 Redirects / Negative SEO Protection) KPI: 10% of the keywords rank on the 1st page		per month	3.00		
	within 3 months & Target Leads: 10% increase in 3 months  Digital Assets Creation 3 blog articles with stock images per month - Minimum of 3 photos, up to 6 photos - Blog article: Update to 500 - 1000 words		per unit	9.00		
	Digital Marketing Campaign 2 SMM Scope of Work:					
	- Platform: Facebook & Instagram / LinkedIn / Xiao Hong Shu - Set Up/Optimize Social Media Profile - 2 - 4 posts per month - Editorial Calendar - Finalised Content Visuals - Finalised Caption Copywriting - Content Publishing		per month	3.00		
	KPI: Target Engagement Rate: 10%-30%					

	Digital Assets Creation Graphic Design x 12 Copywriting x 12	per unit	12.00					
	Review and recommendation  Monthly Performance Report with observation & recommendation	per month	3.00					
	Final Report	per set up	1.00					
	Development and integration of leads management processes with existing business processes (Not Applicable)	per set up	0.00					
4)	Training Handover Checklist Documentation	per set up	1.00					
5)	Others Not Applicable							
_		\$ 10,800.00	11	\$ 10,000	.00	1		

<sup>&</sup>lt;sup>1</sup>A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 \* Qualifying cost refers to the supportable cost to be co-funded under the grant