| Company   | PAPERCUTCOLLECTIVE PRIVATE LTD.   |
|---|---|
| Digital Solution Name & Version Number <sup>1</sup> | DM Papercutcollective Digital Marketing Packages - SMM + SMA (3 Months) |
| Appointment Start Date                              | 28 August 2025  |

## Standard Packaged Solution (ie. Minimum items to be purchased)

|    | Cost Item   | Unit Cost<br>(\$) | Unit       | Quantity | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|----|---|-------------------|------------|----------|------------------|------------------------|
| ′  | Software<br>Not applicable to Digital Marketing Packages  |                   | NA         | 0.00     |                  |                        |
| 2) | Hardware<br>Not Applicable  |                   |            |          |                  |                        |
| 3) | Professional Services Digital Marketing Needs Analysis Initial Consultation & Business Discovery Digital Presence Audit Business Needs Identification Digital Assets Evaluation Recommendations & Strategy Development  |                   | Per Report | 1.00     |                  |                        |
|    | Digital Marketing Strategy Development Strategy Formulation KPIs Marketing Channels Formulation Execution & Implementation Performance Tracking & Scaling Client Engagement Framework Conflict Management Framework:  |                   | Per Report | 1.00     |                  |                        |
|    | Digital Marketing Campaigns Social Media Marketing (SMM) – Facebook & Instagram Campaign setup - Monthly content calendar with scheduled organic postings Facebook Business manager / Instagram business page - Content Plan for Social Media Marketing - Client Engagement Plan (Development Timeline) - 3 months of organic social media postings (Facebook & Instagram) - Creation of 24 digital assets (images, GIFs, or videos) - Up to 2 rounds of revision per asset - Copywriting for post captions - Scheduling and publishing of posts on both platforms - Monthly campaign management and engagement reporting |                   | Per Month  | 3.00     |                  |                        |
|    | KPIs: Minimum increase in social media account reach by 10% - 20% within 3 months (Client engagement benchmarks to be confirmed during campaign kickoff)  |                   |            |          |                  |                        |

|    | Social Media Advertising (SMA) Campaign setup - Facebook Business manager / Instagram business page Target audience setup Bidding strategy setup Facebook pixel setup Audience list optimization Bid optimization and monitoring Ad Copies split testing Interest, warm & lookalike targeting A/B testing  Target ROAS: 200% to 500% or Target Leads: 10 to 50 (Client target ROAS & KPI to be calculated during campaign kickoff, varies across industries) | Per Month | 3.00  |  |           |
|----|--|-----------|-------|--|-----------|
|    | Digital Assets Creation Social Media Marketing (SMM) – Facebook & Instagram Assets: - 24 digital assets (images, GIFs, or videos) - Half Day Shoot (4 Hrs) - 10x HD Product Photography/Postings - Photographer - (Inclusive of post-production.) Social Media Advertising (SMA) Assets: - 10 Static Ads - 20x HD Product Photography/Postings - (Full Day Shoot 8 Hrs) - (Photographer) - (Inclusive of post-production.)                                   | Per Setup | 1.00  |  |           |
|    | Review and Recommendation SMM Monthly Performance Report SMA Monthly Performance Report Campaign Metrics & Report Observations & Recommendations   | Per Month | 3.00  |  |           |
|    | Review and Recommendation: Final Report  Development and integration of leads management processes with existing business processes  | Per Setup | 1.00  |  |           |
| 4) | Training Training Session for Client (Up to 2 hours)  Handover Checklist Ad management maintenance training Ad management troubleshoot training Social media Management maintenance training   | Per Setup | 1.00  |  |           |
| 5) | Others<br>Not Applicable   |           | Total |  | 10,000.00 |

<sup>&</sup>lt;sup>1</sup>A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 \* Qualifying cost refers to the supportable cost to be co-funded under the grant