## DETAILS OF PRE-APPROVED DIGITAL SOLUTION

Company	Brew Interactive Pte Ltd
Digital Solution Name & Version Number <sup>1</sup>	HubSpot - Package B Marketing Starter
Appointment Period	29 February 2024 to 27 February 2025
Extended Appointment Period <sup>2</sup>	28 February 2025 to 27 February 2026

## Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software Hubspot Marketing Starter - for 12 months (up to 14,000 contacts)		Per License	1.00		
2) Hardware Not Applicable					
3) Professional Services HubSpot Implementation					
<ul> <li>Setting up data architecture</li> <li>Setting up lead capture and conversion paths</li> <li>Consulting to migrate data from current data sets</li> <li>Setting up of customer lifecycle stages and personas</li> <li>Lead segmentation</li> </ul>		Per Man Day	6.25		
4) Training HubSpot training sessions on all portal tools over 3 conference calls, held 3 weeks apart. Each training session to last up to 2 hours, including Q&A		Per Man Hour	6.00		
5) Others Not Applicable					
			Total	\$ 9,887.00	\$ 6,387.00

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999
 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")
 \* Qualifying cost refers to the supportable cost to be co-funded under the grant