

<b>Company</b>	Cleverly SG Pte. Ltd.
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	DM Cleverly Digital Marketing Packages - Cleverly 3 Months Campaign SEO SEM
<b>Appointment Period</b>	24 March 2022 to 23 March 2023
<b>Extended Appointment Period<sup>2</sup></b>	24 March 2023 to 23 March 2024

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost* (\$)
1) Software Not applicable		0	1.00		
2) Hardware Not applicable		0	1.00		
3) Professional Services Digital Marketing Needs Analysis -Keyword Research & Analysis -Competitor Analysis		Per Report	1.00		
Digital Marketing Strategy Development - Digital Market Strategy Report					
Digital Marketing Campaigns					
Scope of work (SEO) - Site Analysis - 15-20 Keywords - Top 10/Page 1 Guarantee 40% keywords after 6 months - On-page/Technical SEO - Off-page SEO/Link Building - Content Optimization - Conversion Optimization - Google My Business Optimization - Google Search Console Setup - Google Analytics GA4 Setup - Google Analytics GA4 Events Setup - Google Tag Manager Setup - Keyword Research		Per Month	3.00		
Scope of work (SEM) - Google Ads Setup - Google Analytics GA4 Setup - Google Analytics GA4 Events Setup - Google Tag Manager Setup - A/B Testing - Keyword Research & Optimization - Keyword Match Type Optimization - Up to 3 Campaign Setup - Campaign Extension Setup (Sitelink, Callout, Structured Snippet, Call, Location, Price) - Keyword insertion feature - Countdown timer for event - Conversion Setup - Audience Manager Setup - Google Ads & Analytics Link up - Responsive Search ads setup		Per Month	3.00		
Search Engine - Google Singapore/Desktop & Mobile) - Ad Budget Management Digital Marketing Software - Google Adwords - Google Analytics - Google Tag Manager - Search Console		Per Campaign	1.00		
Digital Assets Creation - SEO Content for website 2 article/month - Copywriting for Ads up to 3 per campaign (not inclusive A/B Testing ads)		Per Month	3.00		

Review and recommendation Monthly report & review					
Development and integration of leads management processes with existing business processes KPI/ROAS: - SEO: 40% of Keywords to Rank on Page 1 Estimated 10-30% Traffic Increase (After end of 6 months campaign) - SEM: 3%-5% CTR for Search Campaigns (Estimated 100% to 500% ROAS depending on ad spend)		Per Report	1.00		
4) Training Not Applicable					
5) Others Not Applicable					
<b>Total</b>				<b>\$ 9,000.00</b>	<b>\$ 9,000.00</b>

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant