## DETAILS OF PRE-APPROVED DIGITAL SOLUTION

| Company   | Alitec Pte Ltd  |
|---|---|
| Digital Solution Name & Version Number <sup>1</sup> | OdooCRM - Alitec Starter (Unlimited Users, Alitec Hosted, CRM + Website Apps) |
| Appointment Period                                  | 09 July 2020 to 08 July 2021  |
| Extended Appointment Period <sup>2</sup>            | 09 July 2021 to 08 July 2022  |

## Standard Packaged Solution (ie. Minimum items to be purchased)

| Cost Item   | Unit Cost<br>(\$) | Unit       | Quantity | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|---|-------------------|------------|----------|------------------|------------------------|
| <ol> <li>Software<br/>CRM with website builder (customer porta<br/>Managing Leads/ opportunities<br/>Assignation Rules<br/>Pipeline management<br/>Schedule Meetings<br/>Manage sales teams<br/>Multi-Address<br/>Progressive Web App<br/>Direct WhatsApp to Customer<br/>Manage Sales team<br/>Enhanced UI<br/>Direct WhatsApp to Customer<br/>Quick Contact book Access (popup)<br/>Convert Lead to business requirement<br/>Partner unique reference<br/>Partner VAT Unique<br/>Personal information page for contacts<br/>Email notification when received leads<br/>CRM Dashboard</li> </ol> | 1)                | Per bundle | 1.00     |                  |                        |
| 2) Hardware<br>Not Applicable   |                   |            |          |                  |                        |
| <ol> <li>Professional Services<br/>Not Applicable</li> </ol>  |                   |            |          |                  |                        |
| <ol> <li>Training<br/>Complimentary software training.</li> </ol>   |                   | Day        | 0.50     |                  |                        |
| 5) Others<br>Not Applicable   |                   |            |          |                  |                        |
|   |                   |            | Total    | \$ 3,500.00      | \$ 3,500.00            |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999
 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")
 \* Qualifying cost refers to the supportable cost to be co-funded under the grant