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| Company | Hubspot Asia Pte. Ltd. |
| Digital Solution Name & Version Number¹ | Hubspot CRM, Sales, Marketing and CMS (Content Management System) Hub - CRM (Growth Package)- Hubspot |
| Appointment Period | 16 July 2020 to 15 July 2021 |
| Extended Appointment Period² | 16 July 2021 to 15 July 2022 |

wef 7 September 2020

Standard Packaged Solution (ie. Minimum items to be purchased)

| Cost Item | Unit Cost (\$) | Unit | Quantity | Subtotal (\$) | Qualifying Cost * (\$) |
|---|----------------|--------------|----------|---------------|------------------------|
| 1) Software Sales Hub Professional (5 Users Included) (After S\$2,000.00 custom discount) | | Per Module | 1.00 | | |
| 2) Hardware Not Applicable | | | | | |
| 3) Professional Services Not Applicable | | | | | |
| 4) Training Sales Hub Professional Onboarding | | Per Instance | 1.00 | | |
| 5) Others Not Applicable | | | | | |
| Total | | | | \$ 7,100.00 | \$ 5,700.00 |

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

* Qualifying cost refers to the supportable cost to be co-funded under the grant