Company	SHELL EASTERN PETROLEUM (PTE) LTD		
Digital Solution Name & Version Number <sup>1</sup>	Shell Telematics - Shell Telematics (5 vehicles)		
Appointment Period	06 August 2020 to 05 August 2021		
Extended Appointment Period <sup>2</sup>	06 August 2021 to 05 August 2022		

wef 29 October 2020

## Standard Packaged Solution (ie. Minimum items to be purchased)

	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1)	Software Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security.  - Unit cost is for 12 months subscription of 1 device. For this package the calculation is for 5 devices.		per vehicle	5.00		
2)	Hardware  Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to  - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.)  - reconstruct collision with in-depth, second-by-second breakdown of event  - Unit cost is for 1 device. For this package the calculation is for 5 devices.		per device	5.00		
3)	Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.		per service	5.00		
4)	Training Training and guidance will be provided by our sales managers to customers at no charge.		per device	5.00		
5)	Others Not Applicable			Total	\$ 2,435.00	\$ 2,435.00

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant