DETAILS OF PRE-APPROVED DIGITAL SOLUTION

Company	SHELL EASTERN PETROLEUM (PTE) LTD		
Digital Solution Name & Version Number ¹	Shell Telematics - Shell Telematics (30 vehicles)		
Appointment Period	06 August 2020 to 05 August 2021		
Extended Appointment Period ²	06 August 2021 to 05 August 2022		
wef 29 October 2020			

Standard Packaged Solution (ie. Minimum items to be purchased)

1) Software Shell Telematics uses the latest intelligent and patiented togging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction balls from the fleet. - Data is then turned into clear, actionable fleet intelligence and transaction balls. per vehicle 30.00 2) Hardware Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harsh-event data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event per device 30.00 3) Professional Services - Unit cost is for 1 divice. For this package the calculations by using a harmess where each druke will be zpi tied to keep it generating to uries. per service 30.00 3) Professional Services - Unit cost is the service will be zpi tied to keep it generating to uries. per device 30.00 4) Training mitaniang duidance will be provided by our sales manages to customers at no charge. per device 30.00 5) Others Not Applicable per device 30.00		Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harsh- event data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 30 devices. 3) Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires. - Our installation patterner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering - Unit cost is the service cost for 1 device. For this package the calculation is for 30 devices. 4) Training Training and guidance will be provided by our sales managers to customers at no charge. 5) Others	1)	Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet. - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security. - Unit cost is for 12 months subscription of 1 device.		per vehicle	30.00		
 The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires. Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering Unit cost is the service cost for 1 device. For this package the calculation is for 30 devices. Training Training and guidance will be provided by our sales managers to customers at no charge. Others 	2)	Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harsh- event data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the		per device	30.00		
Training and guidance will be provided by our sales managers to customers at no charge. per device 30.00 5) Others Image: Comparison of the second seco	3)	The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires. - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering - Unit cost is the service cost for 1 device. For this		per service	30.00		
,	4)	Training and guidance will be provided by our sales		per device	30.00		
	5)						

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999
 ² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

* Qualifying cost refers to the supportable cost to be co-funded under the grant