## DETAILS OF PRE-APPROVED DIGITAL SOLUTION

| Company   | FLAVOR PTE. LTD.   |
|---|--|
| Digital Solution Name & Version Number <sup>1</sup> | Flavor Customer Relationship Management System Version 1 - Advanced Mode 2 |
| Appointment Period                                  | 28 December 2023 to 27 December 2024                                       |
| Extended Appointment Period <sup>2</sup>            | 28 December 2024 to 27 December 2025                                       |

## Standard Packaged Solution (ie. Minimum items to be purchased)

|    | Cost Item  | Unit Cost<br>(\$) | Unit            | Quantity | Subtotal<br>(\$) | Qualifying Cost *<br>(\$) |
|----|--|-------------------|-----------------|----------|------------------|---------------------------|
| 1) | Software<br>Flavor CRM Version 1 - Advanced Mode 2<br>(Unlimited user profiles, 1 user account)  |                   |                 |          |                  |                           |
|    | Modules include:<br>- Leads management<br>- Customers management<br>- Communications module<br>- Staff assignment to customer<br>- Communication log<br>- Communication templates<br>- Reporting module<br>- Integration for accounting system |                   | per year        | 1.00     |                  |                           |
|    | Email integration and subscription bundle for 1200 emails per year   |                   | per year        | 1.00     |                  |                           |
| 2) | Hardware<br>Not Applicable   |                   |                 |          |                  |                           |
| 3) | Professional Services<br>Software onboarding   |                   | per manday      | 1.00     |                  |                           |
|    | System setup and configuration inclusive of lead management and communications   |                   | per man<br>hour | 4.00     |                  |                           |
|    | Data Migration for branches, leads, customers and staff data   |                   | per man<br>hour | 2.00     |                  |                           |
|    | UAT and Go Live Support  |                   | per man<br>hour | 5.00     |                  |                           |
| 4) | Training   |                   |                 |          |                  |                           |
|    | Training for System  |                   | per man<br>hour | 4.00     |                  |                           |
| 5) | Others<br>Not Applicable   |                   |                 |          |                  |                           |
|    |  |                   |                 | Total    | \$ 10,000.00     | \$ 7,300.00               |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999
<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")
\* Qualifying cost refers to the supportable cost to be co-funded under the grant