DETAILS OF PRE-APPROVED DIGITAL SOLUTION

Company	GSK Group Pte Ltd
Digital Solution Name & Version Number ¹	DM GSK Group Digital Marketing Packages - DM GSK Digital Marketing Package 4
	- SEM + SMM - (6 months)
Appointment Period	22 December 2022 to 21 December 2023
Extended Appointment Period ²	22 December 2023 to 21 December 2024

Standard Packaged Solution (ie. Minimum items to be purchased)

	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1)	Software Not applicable to Digital Marketing Packages		Per Setup	1.00		
2)	Hardware Not Applicable					
3)	Professional Services Digital Marketing Needs Analysis - Company Analysis - Digital Asset Analysis - Keyword Research & Analysis - Competitor Analysis		Per Report	1.00		
	Digital Marketing Strategy Development - Digital Market Strategy Report including - Marketing Objective - Target Audience - Proposed Marketing Platform & KPIs - Keywords Bidding Strategy - Budget Proposal - Digital Assets Creation and Campaign Schedule		Per Report	1.00		
	Digital Marketing Campaigns Search Engine Marketing (SEM) Campaign - Search Campaign					
	 Google Ads account setup Google Analytics Integration Setup of Goals/Conversion and event tracking Campaign setup (Search Campaign) Creation of campaign, adgroups and ad copies (No limit) Keyword research, analysis and curate final list and match type for campaign Campaign monitoring and optimization over the campaign period, including : 					
	 Ads copy optimization Keyword Bid and bidding strategy optimization Demographics targeting Creation of negative keyword list A/B Ads Testing Creation of Ads extensions 		Per Month	6.00		
	KPI/ROAS* SEM - 2-5% CTR for Search Ads & 0.5%-3% CTR for Display Ads. Minimum target ROAS: 200% (Search/Display)					
	(Actual ROAS will be provided during project commencement based on product, pricing and call-to-action)					

I	Digital Marketing Campaigns				1	
	Social Media Marketing Campaign (SMM)					
	Facebook/Instagram Campaign - Setup Facebook Business Manager - & Organic Postings / Month - Monthly Content Calendar for Posting Schedules - Up to 10x Paid Campaigns across 6 months - Creation of Campaign and post scheduling - Creation of target Audience & bidding Strategy - Caption creation, hashtag & Post Artwork design		Per Month	6.00		
	KPI/ROAS 30%-80% increase in Social Media Reach/Likes/ Fans/Followers for each campaign. Minimum target ROAS: 200% (Actual ROAS estimation will be provided during project commencement based on industry, objective, product/services, pricing and call- to-action methods)					
	Digital Assets Creation					
	Search Engine Marketing (SEM) Campaign - Search Campaign- SEM Ad Copywriting (includes generation of responsive ad headlines & Description & GDN Image Ad creatives (If applicable) - Up to 1 set of minimum 3 recommended sizes per quarter		Per Quarter	2.00		
	Digital Assets Creation					
	Social Media Marketing Campaign (SMM) - Creation of unique creative artwork (inclusive of stock images) x 12 - Up to 2 rounds of Design changes		Per Set	12.00		
	Review and recommendation - Monthly Performance Report and Review		Per Report	6.00		
	Review and recommendation		Der Denert	1.00		
	- Final Report		Per Report	1.00		
4)	Training - Handover Checklist Documentation		Per Report	1.00		
5)	Others Not Applicable					
L		I		Total	\$ 8,880.00	\$ 8,880.00

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999
 ² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")
 * Qualifying cost refers to the supportable cost to be co-funded under the grant