

<b>Company</b>	Impossible Marketing Services Pte Ltd
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	Impossible Marketing Digital Marketing Packages - Diversification - 3 Months
<b>Appointment Period</b>	28 October 2021 to 27 October 2022
<b>Extended Appointment Period<sup>2</sup></b>	28 October 2022 to 27 October 2023

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software Not applicable to Digital Marketing Packages		per setup	1.00		
2) Hardware Not Applicable					
3) Professional Services					
Digital Marketing Needs Analysis: Company Analysis   Competitor Analysis   Digital Asset Analysis		per setup	1.00		
Digital Marketing Strategy Development: Digital Market Strategy Report (Proposed Solution, Brand Direction/Positioning & KPI)   Keyword Research & Analysis   Target Audience Selection		per setup	1.00		
Digital Marketing Campaigns (SEO One-Time Setup): SSL Security On Website (HTTPS)   Creation/Updating Of XML Site Map   Creation Of User Site Map   Submission of Website Indexing		per setup	1.00		
Digital Marketing Campaigns (SMA One-Time Setup): Creation/Linking to Social Media Ad Account   Set Up CRM System (if applicable)   Planning & Developing Campaign Timeline   Creation & Installation Of Facebook Pixel (if applicable)   Conversion Optimisation		per setup	1.00		
Digital Marketing Campaigns (SEO Scope of Work): Google Singapore Search Engine   Up to 60 Keywords   On-page SEO   Off-page SEO (Link Building)   Content Optimisation   Local SEO (Google My Business Optimisation)   Local SEO (Google Map Optimisation)   Technical SEO   Minimum 10% Keywords in Top 10/Page 1 Guarantee		per month	3.00		
Digital Marketing Campaigns (SMA Scope of Work): Select any 1 campaign objective - Brand Awareness / Reach / Traffic / Engagement / Video Views / Messages / Lead Generation / Conversions / Catalogue Sales / App Installs   Campaign Optimisation (if applicable) - Budget Allocation Optimisation / Interests/Behaviours Targeting Optimisation / Demographics Targeting Optimisation / Placement Optimisation / Location Optimisation / Creative Optimisation / Ad Copywriting Optimisation / Conversion Tracking / A/B Testing / Remarketing   Minimum 200% ROAS		per month	3.00		
Digital Marketing Campaigns (Additional): Dedicated Account Manager (SEO & SMA)   Service Support (Email, WhatsApp, Dedicated Phone Number)		per setup	1.00		
Digital Assets Creation: SEO Blog Articles & Stock Images (Up To 4 Per Month)		per quarter	12.00		
Digital Assets Creation: SMA Ad Copywriting   SMA Ad Creative (Up To 3 Single Images &/or Up To 1 Carousel/GIF/Slideshow Per Month)		per quarter	3.00		

Review and recommendation: Monthly Performance Report with observation & recommendation		per month	1.00		
Review and recommendation: Final Report		per setup	1.00		
Development and integration of leads management processes with existing business processes		per setup	1.00		
4) Training Handover		per setup	1.00		
5) Others Not Applicable					
<b>Total</b>				\$ 9,999.99	\$ 9,999.99

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant