

<b>Company</b>	Sugati Travel CRM Pte Ltd
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	Sugati Travel CRM Version 1.1037 - Package 3 - Sugati Travel CRM (upto 20 users)
<b>Appointment Period</b>	25 November 2021 to 24 November 2022
<b>Extended Appointment Period<sup>2</sup></b>	25 November 2022 to 24 November 2023

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost* (\$)
1) Software Total Annual Sugati Licence fees • SGD \$171 per user per month • Minimum of SGD \$4320 per month - access to up to 20 Sugati licenses • SGD \$171 per user per month for any additional users • License fee is exclusive of the one of set up fee which is payable for professional services and onboarding. Contract based on a minimum of one		per Year	1.00		
2) Hardware Not Applicable					
3) Professional Services Sugati Framework Installation & Configuration Provisioning Salesforce licences, Preparation and installation of Sugati on Salesforce Framework in both Sandbox and Production and configuration of (or updating) user profiles.  Configuration of Sugati. This includes setting up users, fields, Holiday Enquiry page, profile, Itinerary Builder pages, record types, Tour setup, etc.		hours	6.00		
		hours	6.00		
4) Training Onboarding. • 6 hours onboarding time • It is recommended that an hour a week be used on a weekly basis for a 6 weeks period. • Weekly onboarding sessions are to answer any questions the client may have on the self-service user guides. • The client will allocate a super user/an internal project manager to go through the step-by-step user guides and video training in English to learn and use the system.		hours	6.00		
5) Others Not Applicable					
<b>Total</b>				<b>\$ 41,040.00</b>	<b>\$ 20,000.00</b>

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant