## DETAILS OF PRE-APPROVED DIGITAL SOLUTION

| Company   | VersaFleet Pte Ltd  |
|---|---|
| Digital Solution Name & Version Number <sup>1</sup> | VersaFleet Transport Management Software (TMS) Version 7-ES - Zirconium |
| Appointment Period                                  | 21 January 2021 to 20 January 2022                                      |
| Extended Appointment Period <sup>2</sup>            | 21 January 2022 to 20 January 2023                                      |

## Standard Packaged Solution (ie. Minimum items to be purchased)

|    | Cost Item  | Unit Cost<br>(\$) | Unit                                 | Quantity | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|----|--|-------------------|--------------------------------------|----------|------------------|------------------------|
| 1) | Software<br>Core TMS for Environmental Services  |                   | per month                            | 12.00    |                  |                        |
|    | 10x Environmental Services Edition Enterprise Users  |                   | per month                            | 12.00    |                  |                        |
|    | 15x Environmental Services Edition Limited Users   |                   | per month                            | 12.00    |                  |                        |
|    | 50x Environmental Services Edition VersaDrive Users  |                   | ,<br>per month                       | 12.00    |                  |                        |
|    | 10x Environmental Services Edition MyJobs CS<br>Users  |                   | per month                            | 12.00    |                  |                        |
|    | 30x Attendant Users  |                   | per month                            | 12.00    |                  |                        |
|    | 2x Driver Record Types   |                   | per month                            | 12.00    |                  |                        |
|    | 2x Vehicle Record & Maintenance Types  |                   | per month                            | 12.00    |                  |                        |
|    | Advanced Routing Enhancement: Driver Skillset  |                   | per month                            | 12.00    |                  |                        |
|    | Advanced Routing Enhancement: Vehicle Requirements   |                   | per month                            | 12.00    |                  |                        |
| 2) | Hardware<br>Not Applicable   |                   |                                      |          |                  |                        |
| 3) | Professional Services<br>Implementation includes:<br>- Data-mapping<br>- Import template configurations<br>- Driver cheat-sheet customization  |                   | per session                          | 3.00     |                  |                        |
|    | Pre Go-Live Support<br>- Pre Go-Live Implementation Support<br>- Workflow Mapping Workshop<br>- Handouts for Drivers   |                   | per session                          | 2.00     |                  |                        |
|    | Go-Live Support Bundle<br>- Remote Go-Live support & standby (for 1 month)<br>- 1 'Post Go-Live Review' session<br>- 4 'User Experience Review' session  |                   | per session                          | 1.00     |                  |                        |
|    | Technical Consultancy<br>- Integration mapping<br>- Technical consultation for integration   |                   | per session                          | 2.00     |                  |                        |
|    | Custom Fields Bundle includes:<br>- Configure additional of 10 fields on top of<br>VersaFleet's default fields based on company's<br>needs<br>- Set up different groups of fields to be included and<br>selected upon task creation to suit the nature of<br>varying tasks |                   | per setup of<br>each<br>custom field | 10.00    |                  |                        |
|    | SSO Setup (Microsoft ADFS)<br>- Interface & testing with customer's SSO provider<br>- SSO user creation & deployment   |                   | per setup                            | 1.00     |                  |                        |

|    | Driver Record Template Setup<br>- Setup a record template for driver records<br>- Configure records fields for the template<br>- Driver will be able to fill in the driver record and<br>submit via VersaDrive mobile app   | per<br>template<br>setup                               | 2.00  |               |                  |
|----|---|--|-------|---------------|------------------|
|    | Vehicle Records & Maintenance Template Setup<br>- Setup a record template for vehicle records<br>- Configure records fields for the template<br>- Driver will be able to fill in the record for the<br>vehicles and submit via VersaDrive mobile app                                      | per<br>template<br>setup                               | 2.00  |               |                  |
|    | Advanced Routing Enhancement: Driver Skillset<br>Setup<br>- Setup driver profile to include driver skillset (each<br>driver can have multiple skills)<br>- Driver skills will be automatically matched with<br>relevant task requirements during Advanced Routing                         | per setup  | 1.00  |               |                  |
|    | Advanced Routing Enhancement: Vehicle<br>Requirements Setup<br>- Setup vehicle information to vehicle requirements<br>(each vehicle can have multiple requirements)<br>- Vehicle Requirements will be automatically<br>matched with relevant task requirements during<br>Advanced Routing | per setup  | 1.00  |               |                  |
|    | Attendants User Setup<br>- Setup Attendant users in VersaFleet<br>- Pair Attendants with Driver users so that Attendant<br>is assigned to the same task as the driver   | per<br>attendant<br>setup                              | 30.00 |               |                  |
|    | Environmental Services Edition MyJobs CS Users<br>Setup<br>- Setup MyJobs account per CS user<br>- Configure the account to show "Basic" or<br>"Advanced" status of tasks<br>- Configure the "Additional Info" fields to be viewed by<br>the MyJobs CS user                               | per<br>Environmen<br>tal Services<br>MyJobs CS<br>User | 10.00 |               |                  |
|    | [Optional] Integration between VersaFleet & Fleet<br>Management System (FMS)<br>- Connecting VersaFleet to FMS via API integration<br>- Testing the connection between VersaFleet & FMS<br>- Setup vehicles in VersaFleet to align with vehicles<br>in FMS system                         | per Fleet<br>Manageme<br>nt System<br>connection       | 1.00  |               |                  |
|    | This item is charged at \$15,500 if required  |  |       |               |                  |
| 4) | Training<br>Training Bundle includes:<br>- Operator training (includes account setup &<br>custom task view setup)<br>- Driver Training ("Train-the-Trainer")  | per session  | 5.00  |               |                  |
| 5) | Others<br>Not Applicable  |  |       |               |                  |
|    |   |  | Total | \$ 242,360.00 | \$<br>242,360.00 |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999
 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")
 \* Qualifying cost refers to the supportable cost to be co-funded under the grant