

<b>Company</b>	W360 Group Pte Ltd
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	DM W360 Digital Power Pack Version 1.0 - Package 3 - SMA + SEO (3 Months)
<b>Appointment Period</b>	18 August 2022 to 17 August 2023
<b>Extended Appointment Period<sup>2</sup></b>	18 August 2023 to 17 August 2024

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost* (\$)
1) Software NA		NA	1.00		
2) Hardware NA		NA	1.00		
3) Professional Services Digital Marketing Needs Analysis: - Market Trends - Company Analysis - Current Marketing Analysis - Digital & Offline Marketing Assets Audit		Per Report	1.00		
Digital Marketing Strategy Development & Report: - Marketing Objectives & Goals - Campaign KPIs - Focused Products/ Service - Target Audience		Per Report	1.00		
Digital Marketing Campaign: Facebook Ad Campaign: - KPIs*: Minimum 150% ROAS * KPIs are different across industry and country and client must track pipeline, sales and revenue generated from the campaign to calculate ROAS. Conversion include online form enquiries, email clicks, phone clicks and whatsapp clicks.  - Facebook ad account setup & linking - Facebook Pixel tracking setup/ implementation - Up to 10 campaigns setup - Facebook Ad Campaign Management & Optimization - Campaign performance monitoring - Budget allocation optimization - Audience targeting (location, demographic, interest, behavior, etc) optimization - Creative optimization - A/B testing for ad creative and targeting		Per Month	3.00		

<p>Digital Marketing Campaign: Search Engine Optimization: KPI: - Minimum 150% ROAS* - Improved Organic Ranking For At Least 25% Of Focused SEO Keywords + At Least 10% Of SEO Keywords On Page 1 Of Google Organic Search Engine Result Page + Minimum 10% Increase in Organic Traffic/ Leads * KPIs are different across industry and country and client must track pipeline, sales and revenue generated from the campaign to calculate ROAS. Conversion include online form enquiries, email clicks, phone clicks and whatsapp clicks.</p> <p>- SEO For Up To 5 Web Pages (Up to 20 Keywords) - Google Search Console Setup - Google Analytics Setup/ Optimization and Tracking Implementation (if required) - Google My Business Listing Setup &amp; Optimization - Keywords Research &amp; Analysis - Content Gap Analysis &amp; Strategy - Website Technical Audit &amp; Optimization - On-page Optimization, Including But Not Limited To Meta Implementation &amp; Optimization - Quarterly Website Content Audit &amp; Optimization - Link Building &amp; Off-Page Optimization - Google Organic Algorithms Updates &amp; Changes Monitoring - Refining SEO Strategy In Accordance To Performance &amp; Algorithm Changes/ Updates</p> <p>Digital Asset Creation: Up to 1 landing page creation (copywriting of up to 1000 words + design + development) or Up to 5 Landing Pages Optimization</p> <p>Digital Asset Creation: Up to 10 single images or 3 Carousel/ Animated Gif/ Slideshow ad creative development [Visual + Design (Up to 3 frames per Animated Gif ad and up to 20 seconds per Slideshow ad) + Copy Writing (up to 200 words per single image ad/ carousel/ animated/ slideshow ad)</p> <p>Digital Asset Creation: Website Blogs x 6 (Up to 500 words per blog)</p> <p>Review and Recommendation: Monthly Facebook ad report</p> <p>Review and Recommendation:: Monthly SEO report</p> <p>Review and Recommendation:: Monthly review</p> <p>Review and Recommendation: Final report</p> <p>Development and integration of leads management processes with existing business processes</p>					
	Per Month	3.00			
	Per Setup	1.00			
	Per Setup	1.00			
	Per Unit	6.00			
	Per Report	3.00			
	Per Report	3.00			
	Per Month	3.00			
	Per Report	1.00			
	Per Setup	1.00			
4) Training Training: Handover & Training Guide	Per Setup	1.00			
5) Others NA	NA	1.00			
<b>Total</b>			<b>\$</b>	<b>9,960.00</b>	<b>\$ 9,960.00</b>

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant